

Procurement

Doing Business with NY State
Certifications and BidLinx

Small Business Development Center
Stony Brook University

Doing Business with NY State

- Get registered in the NY State Contract System

<https://ny.newnycontracts.com/>

- NY State Bid and Grant Opportunity search

<https://ny.newnycontracts.com/FrontEnd/General/BidOpportunities1.asp?TN=ny&XID=4676>



NEW YORK STATE Contract System



Governor's MWBE Program

- Press Release
- Executive Order
- 2011 State of the State MWBE Clip
- 2012 State of the State MWBE Clip

Empire State Development

- Who We Are
- MWBE Division

Businesses

Want to Certify?

- Learn About Certification
- Apply for Certification
- Recertify
- Update Profile

Find NYS Contracting

Welcome to the New York State Contract System!

New York State Works for MWBEs

New York is working harder than ever to make this state the place to do business.

This website is the gateway to attract and grow minority-owned and women-owned businesses.

The system makes the state certification process more user friendly and enables businesses to easily interact with the state agencies and authorities who are responsible for implementing the Minority- and Women-Owned Business Enterprises (MWBE) program.

System Access Login

Username:

Password:

Search for Certified Firms

- MWBE Directory

NYSCS Links

- Home/Login
- Contact Us & Support
- Password Reminder
- Account Lookup
- Outreach & Program Notices
- FAQs



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New York State Bid & Grant Opportunities

State agencies purchase a variety of goods and services from the business community. These links will connect you with the latest bid and grant opportunities from state agencies, authorities and state universities.

- Search bid & grant opportunities over \$50,000 in value
- View bid & grant opportunities over \$50,000 in value by category
- Search bid & grant opportunities under \$50,000 in value
- View quarterly forecast of discretionary purchases under \$50,000
- Design and Construction opportunities from NYS Office of General Services

NYS Procurement Information and Resources

- Doing Business with New York State
- NYS Directory of Small Business Programs
- Explore a World of Contract Opportunities e-book
- Procurement Services Group - Term Contracts from Office of General Services (OGS) (updated monthly)

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Resources – Selling to NY State

- *Doing Business with NY State*
- *NYS Directory of Small Business Programs*



DOING BUSINESS WITH NEW YORK STATE

*A Guide to
Understanding the
State's Procurement
Practices*

Press the "Esc" key at any time to return to your regular interface.



New York State Directory of Small Business Programs



UPDATE: Locations and Times for Small Business Outreach Workshop, pg. 39



THIS DIRECTORY WAS DEVELOPED BY **Empire State Development**

Press the "Esc" key at any time to return to your regular interface.
[Click here for navigation tips](#)

NEXT PAGE

Certifications

- Federal – SBA 8(a) – social and economic disadvantaged groups; Service Disabled Veterans.
- Federal - WoSB
- State – Empire State Development MBE, WBE
- Nassau/Suffolk County
- NYC
- Quasi – Governmental Agencies
- Private Certifications

Certification Applications

- Application Questions
- Supplementary Documentation
- On-site visit

Why Get Certified?

- Increased access to government contracts
- Marketing
- Proliferated client base

BidLinx

- The New York State Government Contract Bid-Matching Service

What can BidLinx do for my business?

- Identifies and locates government agencies that purchase your commodities or service and finds contract opportunities

How does BidLinx work?

- The service is entirely web-based, and monitors over 2,000 bid sources every day.
- Procurement Opportunities are identified with sources such as:
 - Federal agencies
 - NY State
 - County/Local agencies
 - All 50 states
 - U.S Territories
 - International Government Websites

So BidLinx is great! How do I sign up?

- Set up an appointment at the SBDC
- Once you are signed up you will receive daily email notifications containing links to your “bid leads”.
- The leads will give you all the info you need to contact the appropriate government agency, submit requests, download appropriate documents and begin the bid process

Cost?

- None.
- SBDC Clients receive these services free of charge.

Thank You!

- Questions
- Stony Brook University SBDC
stonybrook.edu/sbdc
631.632.9070